

With Tech Data credit service and Tech Data capital a variety of standard and creative financing options that can be obtained in a few easy steps. To help you succeed in a highly competitive marketplace, Tech Data offers a wide variety of credit, leasing and financing services that can be used to increase you and your customers purchasing power.

Leverage these financing options to pursue opportunities and sustain business growth

- Open Account Terms Solutions
- Express Credit Reviews
- Letters of Credit
- E-payment Alternative
- Online Statements and Invoices
- End-User Leasing and Financing by Tech Data Capital
- Escrow Program
- RSA Program
- TaaS Program

POTENTIAL CREDIT BOOSTERS

Security Agreement and Filing

Request the standard form that allows Tech Data to become a secured creditor by sending an email to credit@techdata.com.

Personal Guaranty

Obtain the standard document at techdata.com/personalguaranty

Cross Corporate Guarantee

Request the standard form that ties related entities together at techdata.com/ccg

Standby Letter of Credit

Provided by your bank using standard wording found at techdata.com/sloc

CONVENIENT PAYMENT OPTIONS

TDDirectPay

Pay your invoices online using our secure payment system powered by Billtrust Invoice Gateway.

- Register at techdata.com/tddirectpay
- View and print invoices online
- Make payment and/or schedule future payments

Check by phone

- Contact your Credit Representative

Net Terms

- New customers: visit techdata.com/resellerapplication
- Existing customers with inactive accounts, visit techdata.com/renewalapplication
- Provide updated business financial statements
- Credit decision usually made the same day

TECH DATA CREATIVE CREDIT OPTIONS

ASSIGNMENT OF PROCEEDS (AOP)

Finance larger orders by having your customer pay Tech Data directly. For details, visit techdata.com/aop.

- Contact Tech Data regarding any potential AOP opportunities by sending an email to credit@techdata.com.
- Assign end-user payment using simple wording provided by Tech Data.
- End user pays Tech Data.

RSA PROGRAM

Extend your credit reach by utilizing our transaction-based, end-to-end solution that can be transparent to your end users. For details, visit techdata.com/RSA.

- Apply for admittance to the RSA program by contacting financialservices@techdata.com.
- Focus on growing sales by mitigating credit risk and leveraging our billing, credit and collection capabilities.
- End users direct payment to Tech Data.

ESCROW PROGRAM

Escrow agreements are a versatile tool for assuring the safe, fair and efficient completion of your large orders.

- Tech Data partners with U.S. Bank as a neutral, third party to act as a temporary agent in these financial transactions.
- End users pay U.S. Bank directly.
- At joint direction, U.S. Bank will pay Tech Data for your purchases and will pay you for your services and profit.
- Especially useful for Federal end users.
- Apply for an Escrow Account by contacting U.S. Bank at **804-343-1564** or elizabeth.boyd@usbank.com.

THIRD-PARTY FINANCING

This type of financing, also known as “floorplanning,” provides you with an additional credit line and free financing. Free extended terms are available for select products.

- Apply for financing from Tech Data partners at techdata.com/floorplanning.
- When placing orders, designate that the order will be placed on your floorplan account.
- You pay the third-party financing company, and they pay Tech Data for your purchases.



LEASING AND FINANCING BY TECH DATA CAPITAL

Contact a leasing and financing
advisor today

TAAS PROGRAM

Tech-as-a Service (TaaS) bundles hardware, software and services into a single subscription term.

- Available for both endpoint and advanced solutions.
- Flexible subscription model that's scalable up or down throughout the course of the subscription term.
- Contact the dedicated TaaS team at TaaS@techdata.com.

For additional details about Tech Data's credit offerings, visit techdata.com/credit.

To reach your dedicated Tech Data credit representative, call **800-237-8931, opt. 3**.

For more information about our creative financing options, call **800-237-8931, opt. 3**, or send an email to credit@techdata.com.

For more information about Tech Data Capital send an email to financingteam@techdata.com.

LEASING AND FINANCING

Obtain additional credit capacity while providing your customers with a low, fixed payment option.

Solution for every Scenario:

- Leases
- Loans
- Installment Payment Agreements
- Subscription, cloud, managed service financing
- First payment deferrals of 30/60/90 days
- Small and large ticket transactions
- Credit automation for deals less than \$250k
- Private label and custom programs

When placing an order through Tech Data Capital, you will be paid in full upfront and Tech Data Capital will invoice and collect from the customer.

Learn more about Tech Data Capital at techdata.com/leasing or by emailing financingteam@techdata.com