



Receivables Services

Innovative Financing that Fuels Business Growth

The right financing can give you a powerful competitive advantage and provide a valuable tool to grow your business. Without increasing your financial risk and exposure, Tech Data provides a wide range of flexible financial services that can help you bring more deals to a close—sooner, while positioning your business to take on even bigger opportunities in the future. Our experienced financial experts can help you put our diverse financial offerings to work for your company, so you can deliver more complete and profitable solutions that satisfy your customers and accelerate your business success.

Customized for You

Whether you are just looking to help extend your credit reach or completely outsource your customer receivables, Tech Data can provide receivable services customized to meet your specific needs.

Turn Your Receivables into Faster Rewards

With our Receivables Services program, you simply assign your customer receivables to Tech Data as payment for your customer orders. By doing so, Tech Data takes on the credit risk and responsibilities of billing and collecting payment from your customers on your behalf. That means you're able to stay focused on growing your sales, while leveraging our credit and collection capabilities to reduce payment time and eliminate the hassle and cost of managing these transactions in-house. In addition, you remain the seller and recognize the top-line revenue.

Two ways to Gain—AND Grow

Our Receivables Services program allows you to go beyond your traditional credit limits by leveraging your customers' credit to expand your access to capital. In addition, because these transactions are managed in a separate account, they do not reduce the amount of credit available through your open terms account. The program also provides built-in payment flexibility, allowing you to choose from the following methods for each and every transaction:

- **Pay-on-Pay:** Once payment is received from your customer, Tech Data forwards the profit you are owed directly to you.
- **Pre-Pay:** Tech Data forwards your profit at the time the products are shipped.

The Bottom Line Benefits

Tech Data's Receivables Services give you more options and flexibility when it comes to growing your sales and profitability. By expanding your credit capability and sales reach, you can take your business to the next level—faster.

Why Receivables Services?

- **Augment Your Core Competencies**
Partner with Tech Data to manage your customer receivables so you can focus on your core business strengths and grow sales.
- **Increase Purchasing Power**
Go beyond your net account credit limit by leveraging your customers' credit potential as well as your own.
- **Enhance Your Financial Picture**
Strengthen your balance sheet and financial profile by decreasing your overall expenses and credit exposure.

For more information about this or other Financial Services offerings, contact your Account Manager or email financialservices@techdata.com